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Academic Appointments

2019-present	<i>Professor of Sociology</i> Dartmouth College
2017-2018	<i>Professor mso of Sociology</i> Copenhagen Business School
2012-2013	<i>Visiting Scholar</i> (during research leave from CBS) European University Institute
2010-2016	<i>Associate Professor of Sociology</i> Copenhagen Business School
2007-2009	<i>Research Fellow</i> Max Planck Institute for the Study of Societies
2003-2004	<i>Visiting Scholar</i> (during sabbatical leave from Brown) Princeton University Stanford Graduate School of Business Santa Fe Institute
1999-2007	<i>Assistant Professor of Sociology and Public Policy</i> Brown University

Education

1999	Ph.D. in Sociology, Harvard University
1996	M.A. in Sociology, Harvard University
1990	B.A. in English Literature, Stanford University

External Research Funding (selected)

2024	<i>National Science Foundation: \$450,000</i> PI on joint Sociology and Human Networks & Data Science project, "Secrecy and Stratification—A Network Analysis." Leading five-person research team for three-year study.
2023	<i>National Endowment for the Humanities: \$50,000</i> PI on Public Scholars project, "The Age of Offshore Finance: A Socio-Economic History."
2014	<i>Council for Independent Research, Denmark: DKK 3,200,000</i> PI on Economy and Society Division project, "Mind the Gaps: Explaining Nordic Exceptionalism in Taxation Policies."
2011	<i>Danish Ministry for Research and Innovation: DKK 170,000</i> PI on EUopStart project, "Socio-Economic Inequality and the Role of the Wealth Management Profession."

2009	<i>American Sociological Association: \$6,900</i> PI on Fund for the Advancement of the Discipline project, “Reproduction of Wealth and Inequality in the US and Europe.”
2008	<i>University of Michigan PSID Program: \$10,600</i> PI on PSID project, “Inheritance and Retirement Wealth.”
2007	<i>Alexander von Humboldt Foundation: €150,000</i> PI on two-year project, “Inequality and the Dynastic Accumulation of Wealth in Germany and the United States.”
2001	<i>Boston College: \$24,000</i> PI on Center for Retirement Research project, “Distributional and Demographic Effects of Social Security Privatization.”
2000	<i>National Science Foundation: \$220,000</i> PI on Decision, Risk, and Management Science project, “The Impact of Gender and Group Processes on Investment Decisions.” Led four-person research team during a two-year study.

Awards and Honors

2025	European University Institute (Italy): Jean Monnet Fellowship
2022	Institute for Advanced Study, University of Bologna (Italy): Senior Fellowship
2019	University of Canterbury (New Zealand): Erskine Fellowship
2018	Academy of Management: International Research Impact Award
2018	American Sociological Association: IPM Outstanding Book Award
2017	Copenhagen Business School: DSEB Research Prize
2013	European University Institute (Italy): Visiting Fellowship
2012	European University Institute (Italy): Fernand Braudel Senior Fellowship
2006	Max Planck Institute for the Study of Societies (Germany): Fellowship
2003	Brown University: Wriston Teaching Award
2002	Academy of Management: Newman Best Paper Award
2002	Academy of Management: OB Division Best Paper Award

Books

2024	<i>Offshore: Stealth Wealth and the New Colonialism</i> W.W. Norton. German translation: Campus Verlag. Portuguese translation: Tinta da China. Honorable Mention: Distinguished Book Award from the American Sociological Association.
2016	<i>Capital without Borders: Wealth Management and the One Percent</i> Harvard University Press. 2017 Danish translation: Djøf Forlag. 2018 Japanese translation: Misuzu Shobo. 2018 Korean translation: Dongyok. 2022 Russian translation: Gaidar Institute.

*Winner of the 2018 “Outstanding Book Award” from the Inequality, Poverty & Mobility Section of the American Sociological Association.
 *Subject of 2019 symposium in *Socio-Economic Review*, 17: 461-70.

- 2009 *Deception: From Ancient Empires to Internet Dating*
 Stanford University Press; editor and contributor for multi-author volume.
 2012 Korean translation: Slow and Steady Publishing, Seoul.
- 2008 *Pop Finance: Investment Clubs and Stock Market Populism*
 Princeton University Press.
 2010 Chinese translation: Renmin University Press, Beijing.

Refereed Journal Articles

- 2025 “Does Anti-Immigrant Sentiment Decrease Support for Redistribution?”
Humanities and Social Sciences Communications, 12, 1219:
doi.org/10.1057/s41599-025-05549-6. With A. Guerra.
- 2025 “Secrecy Strategies: Global Patterns in Elites’ Quest for Confidentiality in Offshore Finance.” *PLOS One*, 20 (7): e0326228. With H. Chang & D. Rockmore.
- 2023 “Toward a Multi-Level Sociology of Fraud.” *Northwestern University Law Review*, 118 (1): 139-166. With C. Leslie.
- 2023 “Complex Systems of Secrecy.” *PNAS Nexus*, 2 (3): pgad051. With H. Chang, F. Fu & D. Rockmore.
- 2023 “Regional Variation in Tax Compliance and the Role of Culture.”
Economia Politica, 40: 139-52. With A. Guerra.
- 2022 “Professions and Inequality: Challenges, Controversies, and Opportunities.” *Journal of Professions and Organization*, 10 (1), 80-98.
 With L. Ashley, M. Boussebaa, S. Friedman, S. Heusinkveld, S. Gustafsson & D. Muzio.
- 2022 “Do Experienced Subjects Bias Experimental Results? Evidence from 16 Laboratories in Six Countries.” *Economic and Political Studies*, 11 (3): 350-64. With A. Guerra, S. Steinmo & J. D’Attoma.
- 2021 “Secrecy, Simmel and the New Sociology of Wealth.” *Sociologica*, 15: 143-152.
- 2020 “Transnational Professionals.” *Annual Review of Sociology*, 46: 399-417.
 With L. Seabrooke.
- 2018 “Turning Vice into Virtue: Institutional Work and Professional Misconduct.”
Human Relations, 72: 1464-1496.
- 2018 “Between Kinship and Commerce: Fiduciaries and the Institutional Logics of Family Firms.” *Family Business Review*, 31: 417-440. With V. Strike.
- 2018 “Attitude-Behavior Consistency in Tax Compliance: A Cross-National Comparison.” *Journal of Economic Behavior and Organization*, 156: 184-205. With A. Guerra.
- 2017 “Fraud and Fantasy: Toward a New Research Agenda for Economic Sociology.” *Socio-Economic Review*, 15: 249-255.

- 2017 "Habitus and the Labor of Representation Among Elite Professionals." *Journal of Professions and Organization*, 4: 282-301.
- 2017 "Trusts and Financialization." *Socio-Economic Review*, 15: 31-63.
*Reprinted in 2020 *International Handbook of Financialization*, P. Mader, D. Mertens & N. van der Zwan (Eds.), Routledge.
- 2015 "Going Global: Professionals and the Microfoundations of Institutional Change." *Journal of Professions and Organization*, 2: 103-121.
- 2014 "The Companies We Keep: From Legitimacy to Reputation in Retail Investment." *Socio-Economic Review*, 12: 186-195.
- 2012 "Trust and Estate Planning: A Profession and Its Contribution to Socio-Economic Inequality." *Sociological Forum*, 27: 825-846.
- 2012 "Scenes from a Power Struggle: The Rise of Retail Investors in the US Stock Market." *Research in the Sociology of Organizations*, 34: 231-258.
- 2009 "Trust and Estate Planning." *Max Planck Institute Discussion Papers*, 09/6:1-28.
- 2008 "Politics in the Public Sphere: The Power of Tiny Publics in Classical Sociology." *Sociologica*, 1/2008: 1-20. With G. Fine.
- 2006 "Where the Action Is: Small Groups and Contemporary Sociological Theory." *Small Group Research*, 37: 1-16. With G. Fine.
- 2004 "Tiny Publics: Small Groups and Civil Society." *Sociological Theory*, 22: 341-356. With G. Fine.
- 2003 "The Social Psychology of Access in Ethnographic Research." *Journal of Contemporary Ethnography*, 32: 592-625.
- 2002 "The Pervasive Effects of Network Content." *Academy of Management Best Paper Proceedings*, 50: 1-6.
- 2002 "Obtrusiveness as Strategy in Ethnographic Research." *Qualitative Sociology*, 25: 49-61.
- 2001 "Organizational Performance and Corporate Social Capital." *Research in the Sociology of Organizations*, 18: 83-106.
- 2000 "Opening the 'Black Box:' Small Groups and 21st Century Sociology." *Social Psychology Quarterly*, 63: 312-323. With G. Fine.

Book Chapters

- In Press "Fictive Kinship and the Trustee." Chapter 24 in *Oxford Handbook of Comparative Trust Laws*, A. Hofri (Ed.), Oxford University Press.
- In Press "The Extra-Territorial Circulation of Elite Capitals." Chapter 13 in *Oxford Handbook of Global Elites*, A. Lareau and M. Savage (Eds.), Oxford University Press
- 2022 "The Populism of Transnational Plutocrats." Chapter 16 in *Business and Populism*, G. Morgan and M. Feldmann (Eds.), Oxford University Press.

- 2021 "Explaining Tax Compliance by Individuals." Pp. 356-374 in *Handbook on the Politics of Taxation*, L. Hakelberg and L. Seelkopf (Eds.), Edward Elgar. With A. Guerra.
- 2020 "Trusts and Financialization." Pp. 276-287 in *International Handbook of Financialization*, P. Mader, D. Mertens and N. van der Zwan (Eds.), Routledge.
- 2017 "Studying Elite Professionals in Transnational Settings." Pp. 39-49 in *Professional Networks in Transnational Governance*, L. Seabrooke & L. Henriksen (Eds.), Cambridge University Press.
- 2016 "Social Structure, Power and Financial Fraud." Pp. 340-355 in *The Global Financial Crisis: Economics, Psychology and Values*, T. Malliaris, L. Shaw & H. Shefrin (Eds.), Oxford University Press.
- 2015 "Immersion Ethnography of Elites." Pp. 134-142 in *Handbook of Qualitative Organizational Research*, K. Elsbach & R. Kramer (Eds.), Routledge.
- 2013 "States and Financial Crises." Pp. 267-282 in *Introduction to Political Sociology*, B. Brincker (Ed.), Gyldendal Akademisk.
- 2012 "From Trustees to Wealth Managers." Pp. 190-209 in *Inherited Wealth, Justice, & Equality*, G. Erreygers & J. Cunliffe (Eds.), Routledge.
- 2012 "Shame and Stock Market Losses: The Case of Amateur Investors in the US." Pp. 81-98 in *Emotions in Finance*, J. Pixley (Ed.), Routledge.
- 2012 "The Sociology of Financial Fraud." Pp. 393-410 in *The Oxford Handbook of the Sociology of Finance*, K. Knorr-Cetina & A. Preda (Eds.), Oxford University Press.
- 2009 "Introduction: Beyond True and False." Pp. 1-18 in *Deception: From Ancient Empires to Internet Dating*, B. Harrington (Ed.), Stanford University Press.
- 2009 "Responding to Deception: The Case of Fraud in Financial Markets." Pp. 236-53 in *Deception: From Ancient Empires to Internet Dating*, B. Harrington (Ed.), Stanford University Press.
- 2009 "Introduction." Pp. ix-xxi in *Death, Deeds and Descendants*, 2nd Ed., by Remi Clignet, Transaction Press. With J. Beckert.
- 2007 "What Is Social, or Secure, About Social Security?" Pp. 343-46 in D. Papadimitriou (Ed.), *Government Spending on the Elderly*, Palgrave.
- 2007 "Can Small Investors Survive Social Security Privatization?" Pp. 308-13 in D. Canon, J. Coleman & K. Mayer (Eds.), *Faultlines: Debating the Issues in American Politics*, W.W. Norton.

Invited Lectures (selected)

- 2025 "Quiet Riot: On Secrecy and Kleptocracy." United Nations, Geneva, April 29; European Union Tax Observatory, Paris, April 30.
- 2025 "The Trustee and Elite Families." Association of American Law Schools, San Francisco, January 9.

2024	"Networks and Secrecy in Offshore Finance." Harvard University, Cambridge, March 22.
2023	"Tax and Offshore: A Wealth Manager's Perspective." Canadian Revenue Authority, Ottawa, Canada, January 10.
2022	"Offshore Experts and State Capture." Norwegian Institute of International Affairs, Bergen, Norway, September 1.
2021	"Turning Vice into Virtue: Professional Responses to Reputational Crises." University of Oxford, UK, September 5.
2021	"Inequality and Offshore." Albright Institute, Wellesley College, January 5.
2019	"In Search of Stealth Wealth." University of Zurich, Switzerland, June 7.
2018	"Inequality as a Product of Professional Finance." University of Paris at Nanterre, November 15.
2018	"Global Elites and Offshore." Northwestern University, Evanston, May 24.
2018	"The \$200B Question: Why Is It So Difficult to Collect Taxes from the Ultra-Rich?" Australian Taxation Office, Sydney, April 9.
2018	"Dollars and Difference: The Diversity Premium in Investment Teams." Chartered Financial Analysts' Institute, Ljubljana, Slovenia, February 13.
2017	"Building Popular Participation in the Colombian Stock Market." Asobolsa, Cartagena, Colombia, August 25.
2017	"Wealth and Taxation." Danish Parliament, Copenhagen, May 29.
2017	"Inequality and Tax Havens." Hebrew University, Jerusalem, March 20.
2017	"Wealth Management and the Privileges of the 1%." European Parliament, ALDE Group, Brussels, March 2.
2017	"Global Wealth Inequality." University of the Higher School of Economics, St. Petersburg, Russia, February 2.
2017	"Creative Compliance: Wealth Management, Taxes and the Law." European Parliament, PANA Group, Brussels, January 24.
2016	"Above the Law? Wealth Management and the 1%." Norwegian School of Economics, Oslo, November 22.
2016	"Wealth Management and Inequality." Trinity College, Dublin, March 24.
2016	"Methodology and Globalization: For a Sociology of the Small Picture." Finnish Sociological Society Annual Meeting, Jyväskylä, March 17.
2015	"Good People, Bad Reputations: Resolving Identity-Reputation Conflict in Financial Services." University of Oxford, UK, May 14.
2013	"Professions and Plutocracy: The Case of Wealth Managers." European University Institute, Florence, February 20.
2012	"From Trustees to Wealth Managers." European Science Foundation Conference on Shadow Banking, Copenhagen, May 25.

- 2010 "The Limitations of Behavioral Finance." Chartered Financial Analysts' Institute, INSEAD, Fontainebleau, France, June 9.
- 2009 "Wealth of Nations? Dynastic Fortunes and the Power of the State." Avenir Suisse, Zurich, June 5.
- 2009 "Structure and Strategy: Organization Design in Complex Systems." Society of Chartered Financial Analysts, Frankfurt, February 10.
- 2008 "Investors, Identity and Financial Markets." Royal Society of Arts, London, April 14.
- 2007 "Fraud in Financial Markets: The Response of Individual Investors." Max Planck Institute for the Study of Societies, June 21.
- 2006 "Dollars and Difference: The Effects of Group Demography on Workgroup Performance." Cornell University, April 28.
- 2004 "Diversity as Adaptation in Complex Financial Systems." Santa Fe Institute, April 7.
- 2004 "The Business Case for Diversity." Stanford GSB, February 17.

Conference Papers (selected)

- 2024 "Fictive Kinship and Trusts." Comparative Trust Laws Conference, Vancouver, Canada.
- 2023 "Financial Professionals and Global Inequality." SISEC (Società Italiana di Sociologia Economica), Brescia, Italy.
- 2022 "The Crisis of Governance in the Professions." Academy of Management, Seattle.
- 2021 "The Rise of Professionals in Offshore Finance." American Sociological Association, virtual.
- 2019 "Transnational Professionals." Society for the Advancement of Socio-Economics, New York.
- 2018 "Fiduciaries and Family Firms: Integrating the Logics of Commerce and Kinship." Academy of Management, Chicago.
- 2017 "*Capital without Borders: An Assessment*." For author-meets-critics session at Society for the Advancement of Socio-Economics, Lyon.
- 2016 "Old Wine in New Bottles: Translating Finance for an International Elite." Society for the Advancement of Socio-Economics, San Francisco.
- 2014 "Going Global: The Transnational Diffusion of Professional Work." American Sociological Association, San Francisco.
- 2012 "Investor Responses to Financial Losses." Law & Society, Honolulu.
- 2009 "The Trustee." American Sociological Association, San Francisco.
- 2009 "Proust's Portfolio: Value, Meaning and Identity." Society for the Advancement of Socio-Economics, Paris.
- 2008 "The Diversity Premium." American Sociological Association, Boston.

Teaching Areas

Money & Markets in the Global Economy	Public & Private Sector Organizations
Transnational Organizations & Governance	Professionals, Policy & Practice
Fiscal Sociology: From Tax to Fraud	Designing Quantitative & Qualitative Research
Groups & Teams	Sociological Perspectives on Gender

Professional Activities & Affiliations

Professional Society	American Sociological Association, Public Engagement Advisory Committee, 2018-present.
Editorship	<i>Socio-Economic Review</i> (special issue on offshore finance), 2025-26 <i>Journal of Professions and Organization</i> , 2021-2023
Editorial Board	<i>Journal of Professions and Organization</i> , 2017-2020, 2024-present <i>European Economic Sociology Newsletter</i> , 2007-2009
Journal Reviewer	<i>American Sociological Review</i> , <i>American Journal of Sociology</i> , <i>Science</i> , <i>Social Forces</i> , <i>Organization Science</i> , <i>Academy of Management Journal</i> , <i>Research in the Sociology of Organizations</i> , 1999-present.
Conference Organizer	"Studying Organizational Elites in an Unequal World: A Call to Action." Academy of Management PDW; Seattle, 2022. "New Studies of Business Elites." European Group for Organization Studies; Vienna, 2022. "Dreams, Fictions and Calculations: Imagined Futures in Organizational Life." European Group for Organization Studies; Edinburgh, 2019. "Deception: Methods, Motives, Contexts and Consequences." Santa Fe Institute; Santa Fe, NM, 2005 & 2007. Basis for edited volume published in 2009 by Stanford University Press. "Women, Men, Money & Markets." Academy of Management annual meeting; Washington, DC, 2001.

Service & Supervision

Program Director	<i>International exchange program with University of Copenhagen</i> Director of selective international study program that sends Dartmouth students to the University of Copenhagen for Fall semester, 2019-present. <i>Degree program in Sociology & Business Administration</i> Director of undergraduate program involving 173 students from 15 countries at Copenhagen Business School, 2016-2018.
Program & Curriculum Development	<i>New degree program in Business Administration & Sociology</i> Created courses, exams and curricula for new undergraduate major at the Copenhagen Business School, 2010-2011.

New degree program in Public & Private Sector Organizations

Designed core courses, speaker series and extra-curricular activities for new degree offered at Brown University, 1999-2006.

International

Designed MA curriculum in Transnational Taxation and Offshore Finance at the University of Canterbury, NZ, 2019.

Designed MA curriculum in Public & Private Sector Organizations at the Sino-Danish Research Center in Beijing, 2013.

Designed curriculum for faculty at universities in Tanzania and Ghana on academic fund-raising and grant-writing through cross-national research collaborations, 2012-2013.

**Research
Supervision**

Supervised 5 PhD dissertations, 16 MA theses, and 40 BA theses, all completed successfully.

Communications & Consultancies (selected)

**Interviews
Given**

Research findings featured in the *New York Times*, *New Yorker*, *Economist*, *Washington Post*, *Wall Street Journal*, CNN, NPR, the BBC, *Time* and *Newsweek* magazines, two Netflix documentaries, among others, 1998-present.

**Op-Eds
Published**

"Trump Is Like F.D.R.—Only in Reverse." *New York Times*, 24 February 2025.

"What the Broligarchs Want from Trump." *The Atlantic*, 24 November 2024.

"The Con Man Who Pioneered Offshore Finance." *The Atlantic*, 19 August 2024.

"The Antidemocratic Politics of Having It All." *The Atlantic*, 4 August 2024.

"Mob Justice: What Do Plutocrats and Supreme Court Members Get from Being Friends?" *The Atlantic*, 7 May 2023.

"Break the Chain Between Russian Oligarchs and Managers and You Break Everything." *New York Times*, 21 March 2023

"The Power of Stigma: Shaming Russian Elites Has Helped Weaken Putin." *Foreign Affairs*, 27 October 2022. With Alex Cooley.

"Sanctions on Russia Are a Reminder That Shame Works on Oligarchs." *Washington Post*, 4 April 2022.

"The Secret World of Offshore Banking Is Proving It Can Stand Up to Kleptocrats." *Washington Post*, 8 March 2022.

"The Russian Elite Can't Stand the Sanctions." *The Atlantic*, 5 March 2022.

"Offshore Accounts Aren't Just for Evading Taxes. They're for Evading Rule of Law." *Washington Post*, 9 October 2021, p. B14.

“The Shame of the Pandora Papers.”
New York Times, 8 October 2021, p. A18.

“How Sociologists Can Battle COVID Denialism.”
The Chronicle of Higher Education, 1 September 2021.

“Here’s Why Your Efforts to Convince Anti-Vaxxers Aren’t Working.”
The Guardian, 9 August 2021.

“The Anti-Vaccine Con Job Is Becoming Untenable.”
The Atlantic, 1 August 2021.

“The Professionals Who Are Really Not Helping.”
The Atlantic, 14 January 2021.

“Trump’s Tax Avoidance Is A Tax on the Rest of Us.”
New York Times, 1 October 2020.

“I Almost Lost My Career Because I Had the Wrong Passport.”
New York Times, 3 December 2019.

“‘Aristocrats are Anarchists:’ Why the Wealthy Back Trump and Brexit.”
The Guardian, 7 February 2019.

“The Bad Behavior of the Richest: What I Learned from Wealth Managers.” *The Guardian*, 19 October 2018.

“Yes, Trump’s Cabinet Is Super-Rich. That’s Not Why We Should Be Worried.” *Washington Post*, 19 January 2017.

“How to Hide It: Inside the Secret World of Wealth Managers.” *The Guardian*, 21 September 2016.

“The Extraordinary Intimacy Between the Ultra-Rich and Their Wealth Managers.” *The Atlantic*, 12 September 2016.

“Why Tax Havens are Political and Economic Disasters.” *The Atlantic*, 28 July 2016.

“Panama Papers: The Real Scandal Is What’s Legal.” *The Atlantic*, 6 April 2016.

“Inside the Secretive World of Tax Avoidance Experts.” *The Atlantic*, 26 October 2015.

“Monsters of the Complex Market.” *Philadelphia Inquirer*, op-ed, 18 November 2008.

“Investor Beware” and “Money and Moral Hazard.” *The American Prospect*, cover story, 10 September 2001.

Consultation

OECD, United Nations, European Parliament, World Bank, International Monetary Fund, Danish Parliament, Credit Suisse, Fidelity Investments, Legg Mason Funds Management, Ogilvy & Mather, US Senator Bernie Sanders, US Department of the Treasury, tax authorities of Denmark, Iceland, Finland, Australia, New Zealand, Canada, the UK & S Korea